

A New Viewpoint

The Objection



A Common Objection to Network Marketing...



“I don’t like Network marketing because I have to sell lots of products to my friends.”



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In a small way, that is true, but not entirely.

In a true network marketing company, you build a network of people who sell a few “good” and “valuable” products to friends, family and others.



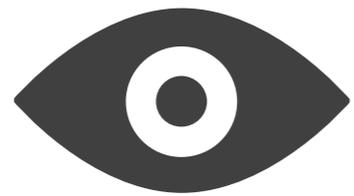
One network marketer I know in the Orlando area **has never had more than 4 customers**, mostly people in his immediate family.

He makes approximately **\$170,000 per year after less than 24 months** in the business.



So, what's the **key**?

Everyone underneath him has 2, 3 or 4 customers too. It **all adds up** because network marketers are paid a percentage on their customers and all the people under them who have 2 to 4 customers as well.



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