

A New Viewpoint

The Money

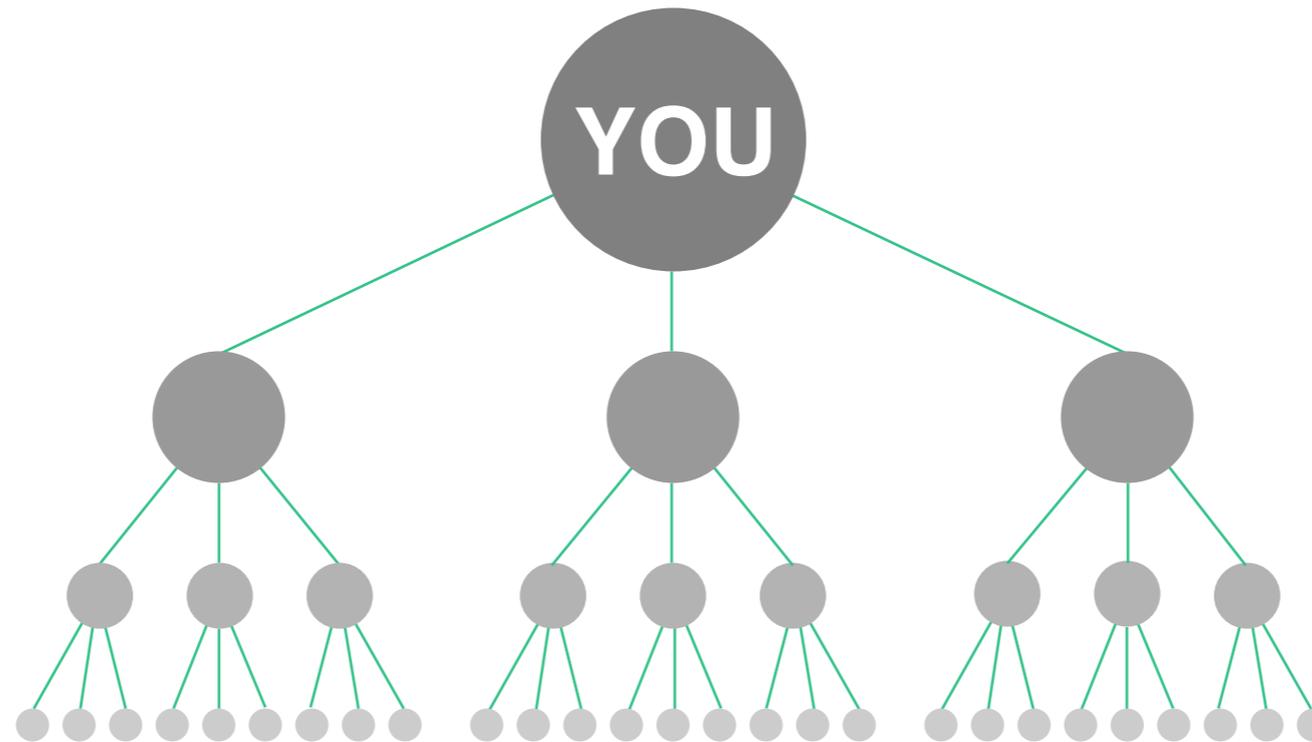


How does the money actually work?



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Here is a network with you at the top...



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You will always be at the start of your organization no matter where you are in the network.

You have the same **advantages** and **compensation opportunities** as everyone who started before you.

The top person does not always make the most money, just like the first person to run the mile didn't run it in 4 minutes or break the 4 minute mile. Runners who run now run faster because of what they have learned.

Network marketing opportunities remain the same no matter when you start.

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In a real network, everyone is **independent** but **interconnected**.

So, no matter what you do—doctor, lawyer, housewife, etc.—and where you are in this diagram, all those below you are working independently while you are doing other things like seeing patients, clients or attending to the kids.

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But...somebody has to build the network, right?

Yes, we all work...but no one tells you how much time to spend. You're **not an employee**, you are **your own boss** as everyone else is, but everyone has the same goal.

That is why most people who start in network marketing already have jobs.



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Here's a secret...



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Network marketing is **people helping people** because they are helping themselves.

What does that mean exactly?

It means people helping people, but when I work to build my business, I am helping you too whether you decide to reciprocate or not.



Here is a real life example:

I have a friend. She is a lady who signed up to do the business opportunity even though she had another business that she was doing.

Why did she take this opportunity then?

Because she saw **value!**

She wondered, what if I pass this business up and two years from now, it is the **number one network marketing business?**

She knew, just from seeing a short presentation that the new business was positioned much better for future value than what she was doing.



She signed up but did almost nothing other than **enroll 3 people** under her to promote the business opportunity.



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It was almost as if she opened a business, hung out a shingle, signed up the first 3 people she knew and then went on vacation or just walked out the door.

The cool thing is, is that the **business doesn't close.**

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3 months go by...

So this lady goes to the mailbox one day, opens up an envelope from the company with a **sizeable check** for doing almost nothing.

She goes to her back office (a website) and finds out that one of the 3 people she enrolled is making even more money than her.

She has a decision to make...

Does she continue to do nothing and let the people under her build the business or...

Does she start to work on the business herself and help those below her to do the same?

She picked the second.



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About 18 months pass, and...

Now she is making **5-figures per month**, has a car paid for by the company, and a **\$25,000 bonus check**. Not a bad beginning.

Her husband, son and other children are now doing the same thing.



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She helps them, which helps them build their business as she builds her business even larger.



How much time do you have to spend?

If you can spend an hour a week, that will eventually be productive because you have started something that has perpetual motion and grows exponentially.

Or, you can accelerate and go full speed.

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Here is what happens in network marketing when you are busy doing other things...

You talk to a few people when you get the chance. You go to a meeting once or twice with a friend. Before long someone signs up.

But that person may not be as busy as you. What if you signed up a salesperson who doesn't have a 9 to 5 job? Or you enroll a retired couple that can work a couple of days a week?

Here's the point...

Once you get a few people in your network, they will start building down under you and then under themselves.

Your network starts to grow even while you are going room-to-room seeing patients, or courtroom-to-courtroom or bedroom-to-bedroom after the kids.

Here are two typical scenarios...

Scenario #1 – Someone joins and aggressively builds a down-line, starts making money and dedicating more and more time, therefore making more and more money.

Scenario #2 – Someone joins, gets one or two people started over a longer period of time, they stay with it, eventually it takes off and they see more money coming in and they dedicate more time to it.



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People who start in network marketing want to see the **money**.

Everyone at some point, usually before they enroll, wants to know about how much **money** they can make.



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In ViSalus, you also make residual income.

Network marketing companies pay percentages on all the customers of the people who are working the business under you every month. In a good network marketing company, that goes to **infinity**.

This is the monthly or residual income. It is the money that comes in each month and grows larger and larger.



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Residual is what allows you to retire, travel or do whatever you want.

What if you also got paid \$600/month toward a **BMW** when you reached a certain level early on in the commission structure?

Or, you got \$300/month in **cash** to do with what you wanted. Not just one time, but every month after you reached a certain level in the organization!

In ViSalus, the company puts a BMW opportunity right upfront where **anyone** can reach it. Many people reach it in a **month**, some in 2 or 3 months.

Regardless, getting \$600/month to pay for a car that becomes a marketing tool for you is a very smart thing to do.



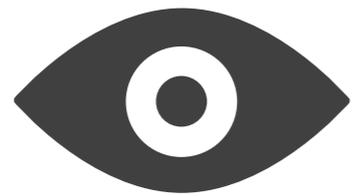
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If you are interested in learning more, especially if you are busy, we would like to talk to you. We want to help you **un-busy** your life.



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Talk to the person who showed you this presentation to learn more about the opportunities explained.



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